

Why Use Webroot Security Software as a Service?

With the growth in quantity and variety of threats now sent and received by email and web, successfully filtering it is business critical. Companies do not have the time or resources deal with the headaches caused by malware. Put simply, businesses that consider email and web to be a vital communications tool have the following options:

Do Nothing – No longer a realistic option given the potential cost of being infected by a virus or sued by an employee that has received or viewed inappropriate material through their corporate email or web usage.

Install Software – This option involves both the separate software and the hardware required for it to operate. This approach demands for software to be purchased, installed, configured and maintained at the highest possible levels by the customer. Any failure of the software leaves the customer on their own to resolve any resulting issues or dependent on an overseas support call that is typically costly, time-consuming, and unhelpful.

Purchase an Appliance – Also requiring installation, configuration, and maintenance and, as with software, offering no guarantee of accuracy and reliability.

Benefits

- Set up is both quick and simple, requiring no hardware or software
- Unlike software and hardware, email and web is filtered on the Internet, before it reaches the user's IT network, thereby saving bandwidth by delivering only "clean" email or web page; a key benefit given the rapid escalation in volumes of email traffic worldwide and web usage
- With security experts managing the solution, the user is no longer concerned with whether their system is armed with the latest virus updates. A spectrum of dedicated filters takes away the burden to give the user peace of mind
- Networks are protected from Denial of Service attacks
- Each customer retains full, real-time and flexible control of email via an easy-to-use and intuitive web portal.

SaaS vs. Software vs. Appliances

Issue	SaaS	Software	Appliance
Are additional purchases required?	No	Yes (Hardware and installation/configuration services)	Yes (Possibly a second device for backup)
Fast, easy implementation	Yes	No	No
Are customers protected from a single point of failure?	Yes	No	No
Are guarantees of accuracy and availability provided?	Yes	No	No
Will bandwidth improve as a result of usage?	Yes	No	No
Is unlimited spam storage space included for email?	Yes	No	No
Can the system cope with major increases of traffic?	Yes	No	No
Is it maintained, updated and supported?	Yes	No	No
Can the system protect against Denial of Service attacks?	Yes	No	Yes (limited)
Can the system protect against Directory Harvest attacks?	Yes	No	Yes (limited)
Will the system cope with new threats in real time?	Yes	No	No

As hosted services offer so many benefits over the competition, customers are switching from software and appliance solutions at a rapid rate. Consequently the managed service sector is growing at an estimated 44 percent per year (Datamonitor). Webroot's award-winning protection, management and compliance services for email and the web are used by customers around the world.

What if an on-premise solution has a hardware failure?

With an on-premise product or appliance solution, most customers will choose to only deploy one box for cost reasons. The question and downside of this approach is that if the software or hardware appliance should experience a failure of any kind, then there is no fallback or redundancy. This means that a business has two options should such a failure occur – either let the mail through to its users unfiltered until a replacement is in place (allowing spam, potential spyware, viruses and other malware through) or turn off mail delivery until a fix is in place.

Under normal business circumstances neither of these options is acceptable. With a managed filtering service, the user is protected from such an issue due to the powerful and costly infrastructure and support teams that are running the systems in the background on the users behalf, all included in the price.

Request a Free 14 Day Trial - 90% of our trials become customers!

Visit our website to request a free 14 day trial. The systems can be tested in tandem with either software or an appliance, ensuring zero risk to your business. www.webroot.com

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